## **Leadership Skills and Leader Development Matter**

According to a recent Duke Executive Leadership Survey, ethical and inspirational leadership is tied to organizational performance, and in these harsh economic times, optimizing performance is essential. Inspirational leaders are those who engage workers in the organization's strategy and encourage employees to improve upon their own goals, while ethical leaders are those who promote responsibility for all members of the organization. Among the skills essential in a viable leader are the ability to foster honesty, act with genuineness, accurately measure competition and generate trust among all partners. Long-term organizational interests must be placed above personal gain by leaders because it leads to long-term stability and prosperity for organizations, according to researchers. Even in the midst of a recession, organizations should evaluate the performance of leaders and ensure training is available to help them hone their skills. Researchers note that more senior ma nagers are willing to participate in mentoring and coaching programs than in internal or external training programs.

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